

# Prime Conduit Inc

TO: All Carlon Customers

FROM: R.L. Hartford

DATE: August 2008

SUBJECT: **Prime Conduit, Inc**

We are pleased to announce the acquisition of the Carlon PVC Conduit business by Mitsubishi Corporation effective August 1, 2008. As a result of this transaction the PVC conduit business will now be known as Prime Conduit.

Prime Conduit will be managed from Cleveland by the same experienced team and will operate the Nazareth, Oklahoma City, High Springs and Woodland PVC plants and pipe yards. We will continue to offer the same line of extruded PVC products and take them to market with the same network of manufacturer's representatives. We will operate the business using the same SAP platform with the same e-Connect functionality.

All conduit (Bore-Gard, Multi-Gard, PV Mold, Split Duct, Sch. 40/80, P&C Duct and Telephone Duct) UL File numbers were transferred from Carlon to Prime Conduit at the close of the sale. ETL file transfer in process. UPC product identification numbers have not changed.

The Prime Conduit management team, all long term Carlon employees, look forward to continuing the tradition of product quality and service excellence that made Carlon a market leader. We and our sales reps look forward to working with you to make this transition as seamless as possible. We are hopeful that it will be made easier by your understanding that while our ownership has changed, the people, processes and systems that have made this business a leader in the industry remain the same.